



EXPORT

IMPORT

**Creating Value.
Solving Challenges.
Delivering Results.**

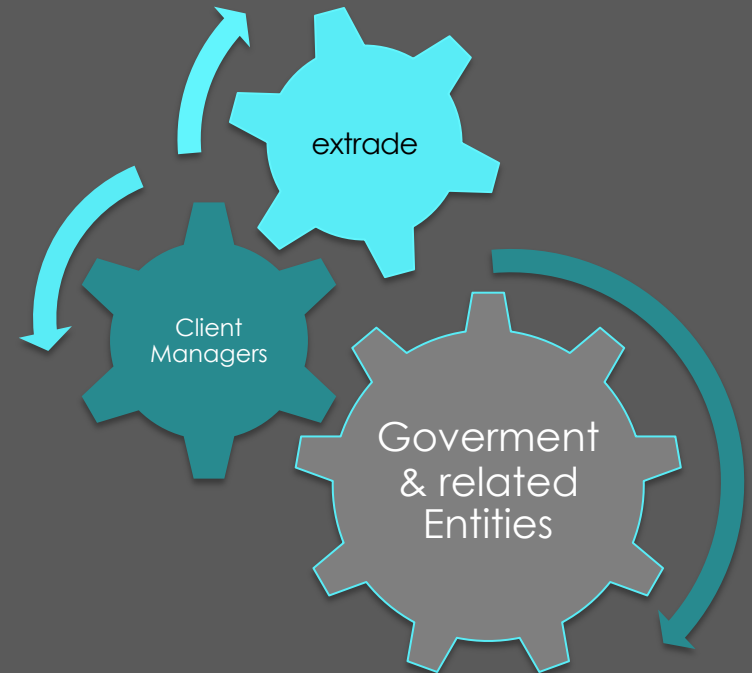
Our team draws upon 25 years of collective front-line government affairs experience and knowledge across foreign trade, business functions and industry sectors to create long-term strategic value, solve difficult challenges, and deliver bottom-line results.

Our Business Story

In 2009, Extrade Consulting was founded by professionals with large experience and knowledge in foreign trade, customs regulations and supply chain management, but we are also a group of friends who share same way of working based on personal values as transparency, integrity and compliance.

Over the last years of business, our portfolio of services has grown by adding Government Relations & Public Affairs in order to meet the dynamic needs of our clients.

Regular communications, team member availability, and sense of urgency are hallmarks of our approach to client service.



Our Expertise & Services

EXTRADE Consulting can advise your company on compliance best practices, guide to improving your global business processes, and provide hands-on business operations support by designing and executing a solid program.

Government Relations & Public Affairs



Import & Export Improving Advisory



Import & Export Trading Company



Our services can be tailored to each company's needs and budget.



From solving a single import-export related issue in-country, trade your products all around the World to full-service contract Global Trade Compliance Management.



Government Relations & Public Affairs



We understand how governments operate, working closely with our clients in Argentina and Mercosur to set achievable goals and develop creative strategies to accomplish them.

We represent our client interest before Governments as well as Private Chambers and Associations.

We help our clients to better identify and achieve all benefits, incentives and promotions setting for new business, industrial plants, updated projects and technology in Argentina and Mercosur.

We take care to spot out all actions, contacts and institutional management to carry out in-force legal requirements, accomplish deals and solutions for projects and business opportunities.

We help our clients to maximizes business success providing counsel on current and new regulations decided at all levels of government, also managing shared agenda and daily communications.

Delivering tailored market studies with primary and secondary intelligence – we combine fact-based, market driven research together with candid perspectives from key industry insiders ensuring public (government) and private (B2B) sector business development efforts are more productive.

We generate customized trade flow analysis and legal regulations studies in order to give solid support to our clients to decide new investments and products launch in Argentina and Latin America.



Import & Export Improving Advisory



We aim our client to expand markets, working in their global sourcing process, finding new strategic partners (purchasers, sellers, representations, commercial channels, investors) and new stakeholders for their business, local and/or foreign counterpart.

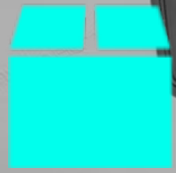
We provide comprehensive assessment and global trade compliance on import-export around the world, helping our clients comply with the ever-changing and complex rules, regulations and laws linked to imports & exports restrictions, prohibitions, licences (SIRA, LN, LNA, LCM, LCA, etc)

We help to get and identify the correct HS code, to open opportunities to create duty-reducing strategies, capitalize on free-trade agreements that could result in less trade regulations and border requirements you'll need to follow and also decrease your risk of audit and fines.

We provide technique support the strategic and operational areas to optimize each step of the Global Supply Chain (customs brokers, freight forwarders, international logistics, bonded warehouses, etc).

We ensure all steps to achieve special customs regimes, tax duties promotion and foreign trade benefits (In-house customs, Bonded Warehouse, Factory (RAF), Temporary Admission, VAT recovery, local tax refund, etc).

We develop and implement market entry strategies for multiple sectors, industries and geographies – we arm clients with market insight and implementation tactics to enter new markets with confidence



Import & Export Trading Company



Through whole value chain management on import & export **we takes maximum advantage of the experience and global networks** we have built up over our many years of doing international business, we are contributing to achieve better import & exports conditions and new products demands outside Argentina.

We manage all manner of import & exports offers and demand of local products and materials. We actively search the counterpart and purchase its products responding also to changes surrounding the targeted industry and regulations changes.

Operating under our BPO trading company, we allow our clients to keep focus on their daily and strategic business matters (out of the issues that are not part of their business as customs brokerage, currency chances, international payments authorizations, import & export restrictions, licenses, certifications, etc).

We understand how international trade markets and customs regulations. We work closely with our suppliers and clients in Argentina to set imports & exports volume, achievable goals and develop creative strategies to commercialize directly (or on behalf) their goods and services.

Responding to customers' needs that are changing with the times, **we cooperate and negotiate with our business partners around the world** and make the best proposals on commercial contracts and supply chains from the customers' perspective.

Let us support your business, new project or investment in Argentina.



Dinamize your business

We want to hear from you.
Get it touch with us today .

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