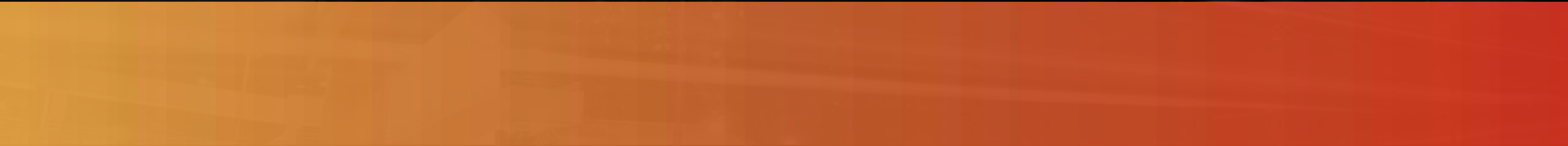


alamo



C O N S U L T O R E S



OUR COMPANY



With over a decade in the market, **Alamo Consultores** specializes in **consulting for and marketing of world-renowned leading business technologies.**

As a **SAP Silver Partner Certificated** company, given our successful experience and projects, we work from Argentina not only with local organizations, but also with clients from Spain, Switzerland, United States, France, Chile, Peru, Germany, Mexico, and others.



OUR COMPANY



Our solutions **add tangible value**, helping customers thrive in an increasingly complex economic environment. We do so by **optimizing operations** and facilitating business models that are **sustainable and scalable, for a resilient business**. Our first-class professional experts make it possible: **the same team sees the whole project through**, from inception and beyond implementation. That is how we can **meet our deadlines** seamlessly, without affecting our project plan.

Our renowned partnerships and the long-standing relationship with our clients attest to the high level of commitment, quality, and client satisfaction delivered by **Alamo Consultores**. Find out more about us and meet something beyond a mere vendor: a true **business partner**.



OUR COMPANY



VISION

Being a point of reference within the consulting market. Building long-term relationships with our clients as a result from our work.

MISSION

Improving business efficiency, thus generating significant added value through smart technologies.

VALUES

We apply our personal values to our industry: quality, responsibility, flexibility, integrity, sustainability, teamwork.



ALAMO IN FIGURES



+50 clients



+35 professionals



+150 completed projects



SERVICES

SERVICES



We offer efficient, comprehensive **consulting, localization, and implementation** services related to technological products for **international leading brands**. Thus, we select, combine, and apply the latest innovation and trends to add **real value to our clients' businesses**.

Implementations, support, and maintenance by Alamo Consultores always have a **customized approach**, so as to ensure that you get the right solution for your specific **current needs and future goals**. During this whole process, you work with **a single, constant team of professional experts** who are highly qualified to gain a deep understanding of technological reality in your organization.



SERVICES



Then, due to their constant update and skill development processes resulting from their involvement and commitment to their job, they can come up with **the best strategy for your particular case**, in no time.

We apply **proven methodologies and best practices** in flexible, constantly evolving scenarios, so as to maximize the standard features of your system. With our services, you can make the most of the **opportunities offered by your technological investment**.





Our Application Management Service (AMS) allows you to manage and expand all software applications in your organization. It ensures optimal functioning of these vital tools in the new economy, and it allows you to expand on your capabilities so that they move along your business evolution.

AMS Flex by Alamo Consultores is a flexible, dynamic, personalized service. Use it to derive the most benefit from each of your applications, **leveraging its current advantages and adding expansions** that boost results in all company areas.

AMS Flex benefits include:

- Higher knowledge and expertise in different industries, processes, and localization projects
- Better end-user experience
- Lower costs
- Support management centralization and app improvement



MOVE TO S/4HANA



SAP S/4HANA is a new-generation ERP system that allows your company to function as a smart business. If you seek to increase profitability, you should consider implementing or moving your ERP to SAP S/4HANA.

This is one of the **most important decisions** to be made in your organization, a decision that is unavoidable and will determine the course of the whole **digital transformation** that the new economy demands and will continue demanding. As a **SAP Silver Partner Certificated** business, the expertise and credibility of **Alamo Consultores** is entirely at the service of your **ERP implementation or migration**. With us, your project will be a **truly strategic tool**.

As a part of this **business solution**, we offer services in the following areas:

- Business networks and third-party systems
- Fast-implementation solutions
- Segmentation by business area
- Setup adapted to your specific activities and processes



SAP LOCALIZATION



Alamo Consultores has over a decade of experience and more than 150 successful SAP localization projects. We are SAP Silver Partner Certificated, ensuring that our local clients can leverage the capabilities offered by this worldwide technology leader.

Our strong **commitment** applied to each project and the **expertise** derived over time allow us to gain a **deep understanding** of your business needs and goals. Then, we implement the **most efficient localization model** for one or several destinations, based on proven best practices for SAP, so as to standardize and optimize processes and solutions, minimize costs and risks, favor sustainability, provide scalability, and ultimately **maximize your investment**.

- Local resources in each country
- Propositional, committed management
- Scalable scenarios
- In-house solutions
- Implementation, support, and maintenance



SAP FUNCTIONAL CONSULTING



Our clients are modern organizations undergoing technological evolution to improve their business.

Consequently, they require diverse applications and coordinated systems that can support their success, In **Alamo Consultores**, they find the specialized services and deep know-how they require. We maximize the use of **existing platforms** through implementations, improvements, scaling, maintenance, support, upgrades, and migrations. Our **specialized professional experts** can ensure the proper functioning and constant upgrade of our developments.



Our ever-present integrated view of business allows us to identify new processes and points for improvement.

This **evolutionary maintenance** favors results and return on investment, reducing costs.

SAP FUNCTIONAL CONSULTING



Some of our services
in this area include:

Process re-engineering

**Change
management**

Outsourcing services

Electronic invoicing

**EDI
messaging by
[GS1 EANCOM standards](#)**

**Automatic
invoice
verification**

**Invoices not valid
for tax purposes**

**Transport Operation
Code (COD)**

SAP TECHNOLOGICAL CONSULTING



We are experts with a vast background in consulting, advisory, and support services for SAP technology.

We have the know-how required to manage and run implementation, setup, improvement, and expansion projects involving the aforementioned worldwide leader.

If you are looking for **peace of mind** regarding SAP systems and their functioning, Álamo Consultores can provide the most reliable technical and strategic tools—and human expertise. In times of constant change, **a tested and safe IT environment** is imperative for any business.



SAP TECHNOLOGICAL CONSULTING



These services guarantee the **maximum benefit from your investment**, fully leveraging the features and capabilities of your SAP solutions, including:

ABAP programming

Software factory

SAP for electronic invoicing

Mobile solutions

Corporate portals

WEBDYNPRO JAVA and ABAP

SAP Workflow

Document management and filing

SAP NETWEAVER CONSULTING

(SAP BASIS)



Alamo Consultores has a team of experts specialized in the implementation of the SAP BASIS platform, currently known as SAP NetWeaver (its modern equivalent).

SAP NetWeaver **boosts SAP solutions** and **reduces system integration costs**. Additionally, its open service-oriented architecture allows for the minimization of total ownership costs associated with IT infrastructure.



SAP NETWEAVER CONSULTING

(SAP BASIS)



Our services in this field include:

**Management,
monitoring, and
auditing**

**Communications and
LAN/WAN network
support**

**SAP, operating systems,
and database
management**

**CCMS setup and
management**

Server management

**System, database, and
performance statistics**

**Service management
data**

**Monthly production
report**

SAP TRAINING



In Alamo Consultores, we know that technology is important, but having users operate it comfortably is also fundamental, and that can only be achieved through deep, up-to-date training.

Like our clients, you can trust that we will ensure that your users **leverage fully the whole range of SAP capabilities encompassed by your investment.**

Our team of SAP experts also has solid training skills. Based on their understanding of each case, they design **tailored programs** that are **entertaining and comfortable** for all participants, by applying the most **advanced learning methods** to different formats.

Our **SAP training** services include:

Customization

Deliverables adapted to client needs

Follow-up

Several languages

INNOVATION AND TRENDS



By being always on top of new technologies, we help clients to fast forward in their digital transformation with comprehensive business analysis solutions.

We offer a seamless on-premise and cloud analytics experience that allows users to make the most of the best content without having to factor in data storage.

A fundamental part of our job is staying up to date with the latest **innovation and trends**, both within our market and in other sectors and segments. This allows us to create advanced solutions integrating the newest technical and knowledge resources **to complement your business evolution.**



INNOVATION AND TRENDS

We offer services in the following areas:

**Business
intelligence**

**Predictive
analytics**

**Digital
transformation**

**Internet of
Things (IoT)**

**SAP Cloud
Platform**

SAP Fiori

**Mobile and cloud
technologies**

**Mobile business
management and
process integration**

HR OUTSOURCING



Nowadays, outsourcing is a **strategic aspect** for any organization. Having **the best talent** on board is undoubtedly an advantage towards the goals of an organization. Thus, HR outsourcing is **an investment, as opposed to an expense**.

Alamo Consultores can provide experts who meet your expectations and guarantee quality and efficiency. We are also a **strategic partner** for remote project development, offering our clients our **expert staff and technological infrastructure**.

Any outsourcing investment decision deserves a **clear strategy to ensure results, minimize risks, and reduce costs**.

Our offer for your **human capital outsourcing** project:

Recruiting and selection

Flexible hiring

Cost optimization

Full-time and part-time hiring

SAP



As a giant in the global market for software applications for businesses, **SAP** helps organizations to **simplify** their processes, create new opportunities for **innovation and growth**, and stay **ahead of the competition**.

Our **partnership with SAP** means a lot more than consulting or implementing solutions on their behalf. It is an **acknowledgment of the excellent work by Alamo Consultores** as a team of dedicated professionals, consultants, experts.

This partnership confirms that we are leading our clients towards digital transformation and smart businesses. It means that we use the best practices to achieve our goals in the most efficient way.

Being SAP Silver Partner Certificated means walking down a road of constant innovation and training; it means being part of a global community. We are extremely proud to belong in it.



Slimstock is now a **worldwide leader in stock inventory**, with over 600 clients. Its full software package, **Slim4**, includes first-class stock forecast, planning, and management to keep stock under control and prevent shortages and excesses.

Alamo Consultores is proud to be **their only representative in Argentina and Uruguay**. This Dutch company, founded in 1993, is dedicated solely to stock optimization and demand planning. Our partnership with them is aimed at helping our clients ensure the right stock, at the right place, at the right time, always.

Beyond software, we offer professional support and services for your projects as a continuation of our partner's aim: **achieving company efficiency through inventory optimization**.



We are part of the **SAP users in Argentina, Uruguay and Bolivia group (ASUG)**, as an associate consultant.

ASUG is a non-profit organization that works interdependently with SAP; it was founded in 2007 and is composed by SAP clients, partners, and vendors.

It seeks to impact product and service development by putting an emphasis on the specific needs and requirements for Argentina; sharing experiences and knowledge; and developing a culture of continuing education to maximize the benefits derived from using SAP products.

Alamo Consultores supports their vision to establish themselves among the best regional and global SAP user associations, thus affecting a higher impact on local management. We also adhere to the group's mission: fostering a better leveraging of SAP investment in all associates (and the companies they represent).



ThinkHub, a technology and innovation company, is our partner specialized in infrastructure, servers, and data centers hardware.

This partnership supplements our offer and allows us to provide products and services targeted to IT environments, data centers, and information availability, organization, management, and monitoring. This way, we add value for our clients through a **comprehensive solution whenever infrastructure is required** for a SAP deployment.

At **Alamo Consultores**, we apply the **ThinkHub** experience connected with the development, marketing, and deployment of the best technological solutions that digitally transform and boost companies to make them work and exploit their professional skills.

CLIENTS

CLIENTS



We are the business partner of our clients. We assist in their digital transformation so that they can turn into intelligent organizations, ready for ongoing changes.



THANKS!

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